



Hogan
Lovells

Hogan Lovells Johannesburg Office Overview

2024

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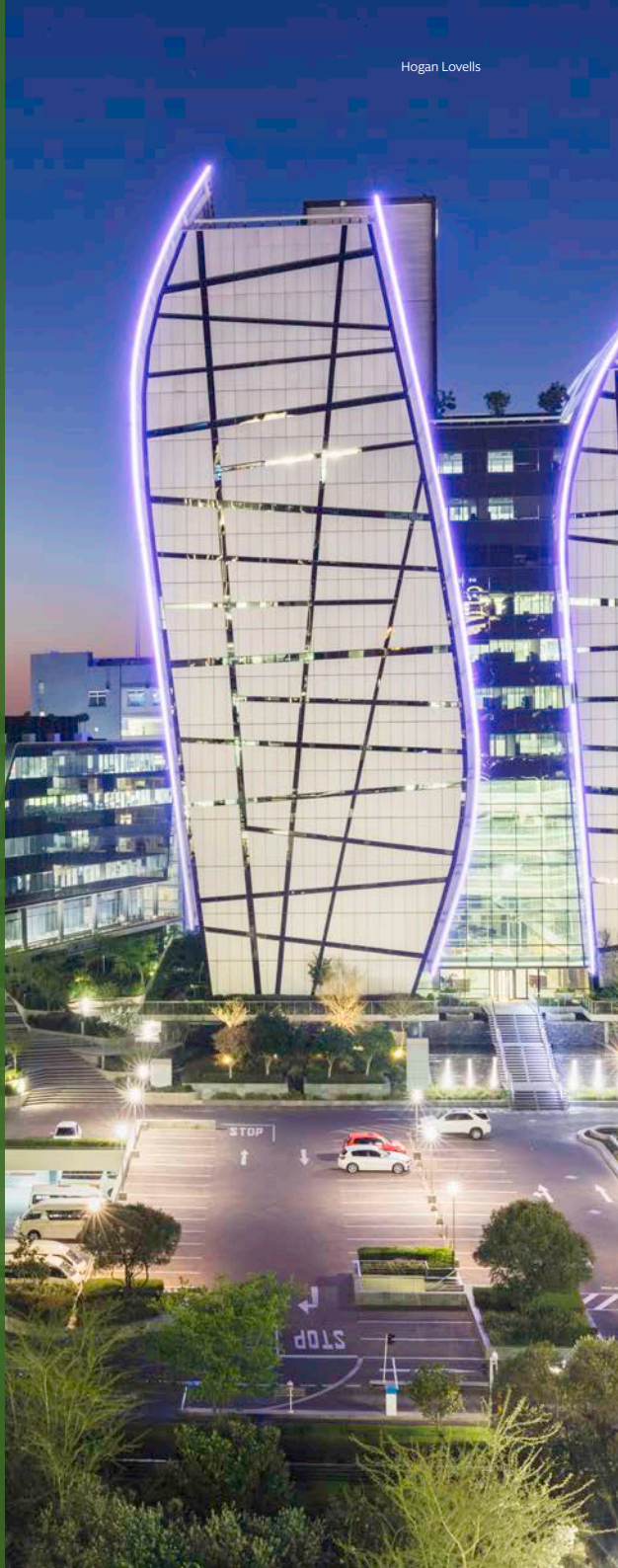
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Hogan Lovells Global

Our Johannesburg Office



Hogan Lovells in Africa

Hogan Lovells in South Africa: Gateway to Africa

Our dedicated Africa Practice, of which the South African office is an integral part, brings together **over 150 professionals** from across **over 45 Hogan Lovells international offices** to create one of the largest, most committed and well-coordinated Africa practices of any international law firm. This ensures we work together and apply the right team with the right expertise to every matter.

Johannesburg

- Our Johannesburg office offers a comprehensive suite of pan-African corporate and commercial, finance, projects and dispute resolution services.
- Across the practice areas, our diverse teams have strong expertise in all industry sectors including financial services, technology and telecoms, infrastructure, energy and natural resources, consumer, aviation, automotive and life sciences. Our specialist team of experienced professionals provide end-to-end legal support on transactions to ensure that our clients get the deal done.
- The office is fully aligned and integrated with our global practice and works closely with our global teams across all offices in the key financial markets including hub offices in London, Paris, Frankfurt, Dubai, Beijing, Tokyo, Washington and New York. We advise large domestic, regional, and multinational clients on cross-border matters as well as on the key opportunities and risks associated with doing business in South Africa and throughout the continent. Our lawyers have on-the-ground experience across a number of African jurisdictions and are well placed to advise on all of your legal requirements.
- Our long-standing and diverse clients value our client-centric approach. We listen to and understand their business needs to create tailored commercial legal solutions that deliver results.
- Our office in Johannesburg provides us with an excellent platform to advise clients that have operations and work in both South Africa and sub-Saharan Africa more generally.

Unparalleled local network

Outside of South Africa, we work with the most reputable African law firms to ensure consistency and quality. Rather than establishing a formal partnership structure or setting up offices in each country, for us building strong relationships is key. The key benefits of this strategy for our clients are that we can:

- manage the work to be done by specialists in the relevant area, in each case selecting the best firm and individual for the particular matter;
- manage conflicts more effectively;
- manage costs by leveraging our relationships.

These relationships with leading African law firms are an important aspect of being able to provide a comprehensive legal service to clients. We work regularly with a network of leading local lawyers, many for several years, so we know them, and they know us, very well. This means we are confident in recommending them to our clients and our close collaboration guarantees the delivery of quick, efficient and the highest quality of work, in keeping with our internationally recognised standard. As a result, we have worked in over 45 territories and have strong contacts in 51 countries.

Hogan Lovells in Africa

Key Facts: Johannesburg office

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The firm possesses ‘great strength’, especially when dealing with large transactions. The communication is fantastic and seamless.

Chambers Global – Africa Projects & Energy, 2021

”



Practice areas and individuals recognised in all major legal directories.



Combining strong local expertise with sector knowledge and international know-how.



A comprehensive suite of pan-African corporate and commercial, finance, projects and dispute resolution services.



Our Johannesburg office provides an excellent platform to assist clients in South Africa and across the continent.



Strong expertise in all industry sectors including financial services, technology and telecoms, infrastructure, energy and natural resources, consumer, aviation, automotive and life sciences.

Market Recognition

“

Hogan Lovells is a well-recognised multinational law firm with a well-respected projects practice in Africa. The team advises its broad client roster of investors and lenders, government entities and energy companies on the financing, refinancing and development of projects. The group is notably active providing counsel on renewable energy projects, with transport infrastructure, including toll roads and airports, as well as telecoms infrastructure being other areas of focus.

Chambers & Partners Global 2023, Project & Energy – Africa-wide

”

“

Excellent team at the top of market practices and accustomed to all types of operation including the most complex and the largest. Smart, efficient and innovative services. Flexible and attentive in its billing.

Legal 500 EMEA 2023, Mergers & Acquisitions

”

Our capabilities & experience

■ Capabilities and experience

Corporate M&A

With one of the leading global corporate practices, comprising over 2700 lawyers based in and around the world's key financial centres, we will work closely with you to conceptualise, structure and deliver on your strategic cross-border and domestic transactions.



Scope of experience

Our lawyers have advised on the full spectrum of corporate/M&A transactions, including:

- public and private mergers & acquisitions
- corporate restructurings, spin-offs and carve-outs
- capital raisings and listings
- joint ventures
- private equity
- investment funds
- asset finance
- leveraged and acquisition finance
- venture capital and emerging companies

Our African capabilities

We have a team of leading corporate lawyers based in our South African office, each of whom has extensive experience in South African and African corporate transactions. Our South African team works closely with a diverse group of corporate lawyers from around the world, all of who have a special interest in advising multinational corporates, financial institutions and DFIs on their transactions across the continent. We have a unique global perspective, coupled with a clear understanding of local law issues, which allow us to pre-empt issues and act as a trusted business adviser to our clients.

Mergers and Acquisitions

Members of our South African team have advised on some of the most significant M&A and corporate finance transactions in the South African domestic market and across the continent more broadly. We act for public and private clients, and we are focused on putting our clients at the centre of everything that we do, going out of our way to understand our clients' businesses and operating environments so as to provide high-quality advice which is, at the same time, both legally astute and commercially relevant.

Our team, leveraging our unrivalled global reach and experience, advises on the full life-cycle of all corporate transactions, from structuring, through negotiations and drafting, to execution, closing and implementation.

We understand that the sector you work in is highly regulated. Our team will work collaboratively with you to understand your business and to provide a responsive service that will meet your strategic and regulatory needs while managing associated risks. We will work closely with governments, regulators and other industry stakeholders to ensure that your interests and objectives are achieved. Our lawyers in South Africa offer both South African and English law expertise.



■ Capabilities and experience

Banking and Finance

Whether you are considering new financing, refinancing options, a debt-restructuring or a significant project financing, our team of leading banking and finance lawyers positioned around the world function as an integrated team to anticipate your needs and those of your financing. We advise on innovative and sustainable lending transactions and on the financial regulatory regime. We ensure that all matters we work on benefit from the firm's deep industry sector knowledge and experience.

Advising you in Africa

In Africa, our focus is on cross-border transactional finance. We embrace challenges that are unique to Africa and have a track record of developing innovative and practical solutions.

We're able to assist African corporates looking to invest outside the continent or obtain a listing on one of the major international markets. We also assist clients based inside and outside of Africa with their investment activities within the continent.

Advising you globally

The banking team has unparalleled experience in advising on a wide range of financing products and issues including, restructurings, financial regulations and compliance issues, legal due diligence, leveraged and acquisition finance, project finance, funds lending, real estate finance, asset finance, syndicated lending, trade and commodity finance, and (with our UAE team) Islamic finance.

We have an exceptional track record in representing both borrowers and lenders. Our borrower clients operate in a remarkably broad range of industries, including heavily regulated sectors from finance, mining, energy and natural resources to logistics and infrastructure. Our lender clients include commercial banks, development finance institutions, multilateral institutions, insurance companies and funds.

We are committing to giving back, providing free legal services to people who need it most. We work together to bring about change, with the banking team advising social entrepreneurs who are tackling society's biggest problems and donating legal skills to help other underserved populations.



Scope of experience

Our lawyers have advised on:

- legal due diligence
- restructurings
- financial regulations and compliance issues
- leveraged and acquisition finance
- project finance and asset finance
- funds lending
- teal estate finance
- trade and commodity finance
- syndicated lending
- (with our UAE team) Islamic finance





When a dispute arises, your business risks losing control. It's vitally important to get on top of the problem quickly, to understand your options and to implement the best strategy for achieving your commercial objectives within your budget and an appropriate timescale. In order to do this, you need high-quality commercial advice on your legal rights and on the best way forward.

Capabilities and experience

Dispute Resolution

Our commercial litigation group is at the heart of our dispute management capability. We advise on and have secured successful outcomes in disputes covering a broad spectrum of commercial activity. Our team consists of highly qualified and experienced lawyers, who are able to handle any litigation, no matter how large or how complex, in South Africa and internationally.

The members of our team have expertise in all areas of commercial law. We provide litigation services to a broad blue-chip client base of corporate clients, banks, financial institutions, insurers, reinsurers, pension funds, mining enterprises and state authorities in all areas of law.

The members of our team have experience in labour law. We currently advise multinationals and local corporate clients in respect of high profile and sensitive labour disputes.

Although litigation is the best-known method of reaching a result, it's not always the most effective way of resolving a dispute. With this in mind, we're skilled in all forms of dispute management including alternative dispute resolution.

Alternative dispute resolution

We strive to pursue the most effective means of resolving disputes for our clients. Our litigation team has extensive experience in, among others, the following alternative dispute resolution methods:

Mediation

A neutral third party is appointed by agreement between the parties to seek and resolve a dispute in a quick and cost-effective manner. The process is informal and confidential, but the mediator cannot make a binding ruling. Often contracts stipulate that the mediator's decision is enforceable as a contractual obligation. Mediation is a process of seeking to help parties achieve a mutually acceptable outcome. It's sometimes referred to as adjudication.

Arbitration

Parties submit their dispute to a neutral third party or parties (a tribunal) for determination. The decision of the arbitrator/s is binding and, unless otherwise agreed, will be final. Arbitration can be voluntary or mandatory and is imposed in certain consumer or employee contracts. Arbitrations conducted in terms of a written arbitration agreement are governed by the Arbitration Act. Our team has expertise in all the major sets of arbitration rules, and we would suggest obtaining input on the set of rules to be utilised before agreeing thereon.

Health and safety

Our team includes health and safety practitioners within the mining, construction and engineering industries. We offer advice in relation to compliance with health and safety laws, implementation of appropriate structures in support of the legislation, drafting of letters of appointment, codes of practice, standards, procedures and instructions, representation at investigations and inquiries, compliance training, compliance auditing, and representation at inquests and criminal trials, which may flow from incidents and accidents. We can help you address regulatory intervention and responses to compliance and other notices.

Environmental

Compliance with environmental laws is becoming increasingly complex. As a result, most mining projects require various authorisations, permits, licences or exemptions before any activities may commence. Our team can assist you with advice on the applicable legislation, preparing applications, and facilitating interaction with the regulators to expedite the process. We also have extensive experience in respect of practical implementation and policy development.

Key Contacts



Key contacts:



Chris Green

Managing Partner, M&A
Johannesburg
T +27 11 052 6127
chris.green@hoganlovells.com



Deepa Vallabh

Partner, M&A
Johannesburg
T +27 11 052 6128
deepa.vallabh@hoganlovells.com



Wessel Badenhorst

Partner, Litigation
Johannesburg
T +27 11 052 6123
wessel.badenhorst@hoganlovells.com



Thomas Hechl

Head of Finance - Africa
Washington, D.C.
T +1 202 637 5616
thomas.hechl@hoganlovells.com

Africa practice:



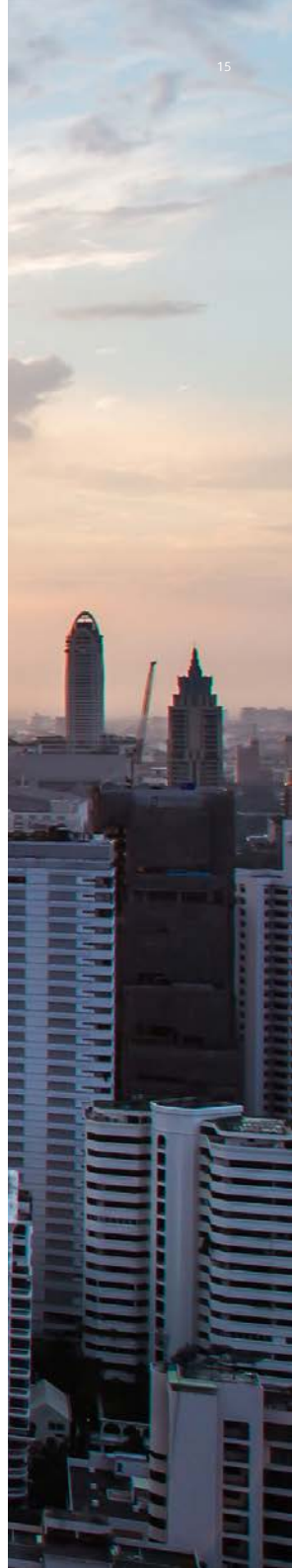
Arun Velusami

Africa Practice Co-head
London
T +44 20 7296 2135
arun.velusami@hoganlovells.com



Olivier Fille-Lambie

Africa Practice Co-head
Paris
T +33 1 53 67 47 33
olivier.fille-lambie@hoganlovells.com



Who we are

Why us: a clear choice



Clear vision

A bold and distinctive law firm creating valuable solutions for our clients around the world, particularly at the intersection of business and government.



Market recognition

Ranked amongst the 6 strongest global law firm brands

(Acritas Global Elite Law Firm Brand Index 2022)

Top 10 strongest legal brand in the U.S.

(Acritas U.S. Global Elite Law Firm Brand Index 2022)

100% score on Corporate Equality Index

(Human Rights Campaign [HRC])

Ranked among the top 20 employers for LGBTQ+ inclusivity

(Stonewall)

Strong performance

US\$2.4bn

in total revenue
(Financial Year 2022)

12th largest

law firm in the world
by global revenue
(Legal Business Global 100 2022)

9th largest

law firm in the U.S.
by global revenue
(AmLaw 200 2022)

Top numbers

44

offices globally

100+

years of history

22

countries

2600+

lawyers

70+

languages

450+

lawyers ranked by *Chambers & Partners*

Valued by clients

In the last three years, our LAE team has advised 77 of the Fortune 100, 63 of the FTSE 100, and 29 of the DAX 40

16 of the world's top 20 banks regularly instruct us

Global Regulatory team of more than 600 lawyers helps clients create smart solutions that power their businesses to advance

800+ M&A transactions globally over the past three years, totalling more than US\$675bn

Our Intellectual Property, Media & Technology team represents more than half of the world's top 100 brands

Sector-focused approach

Aerospace & Defense

Automotive

Consumer

Manufacturing and Industrials

Education

Energy & Natural Resources

Financial Institutions

Insurance

Life Sciences & Health Care

Transport & Logistics

Private Capital

Real Estate

Sports, Media & Entertainment

Technology

Telecoms

Who we are

Our focus areas



Prioritizing innovation

Most Innovative Law Firm in the Business of Law North America, 6th in Europe

2th Most Innovative Law Firm in The Practice of Law (Financial Times, 2021)

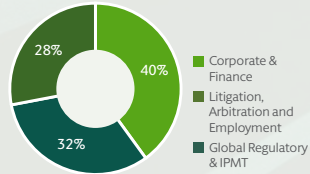
Using innovative legal service delivery like flexible lawyering, consulting, and legal technology

Developing bespoke technology solutions using machine learning, analytics, robotic process automation, and data visualizations

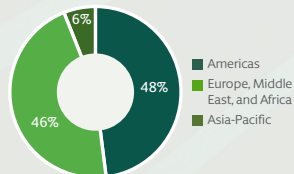


Well balanced

Lawyers by practice group globally



Well balanced across jurisdictions



Global Diversity & Inclusion goals



We continue to work diligently to achieve 30% women in the partnership globally.



* Global racial/ethnic minority and LGBTQ+ partner goals encompass the U.S. and UK only owing to legal restrictions.



Operating sustainably

We are a signatory to

UN Business Ambition for 1.5°C and Race to Zero

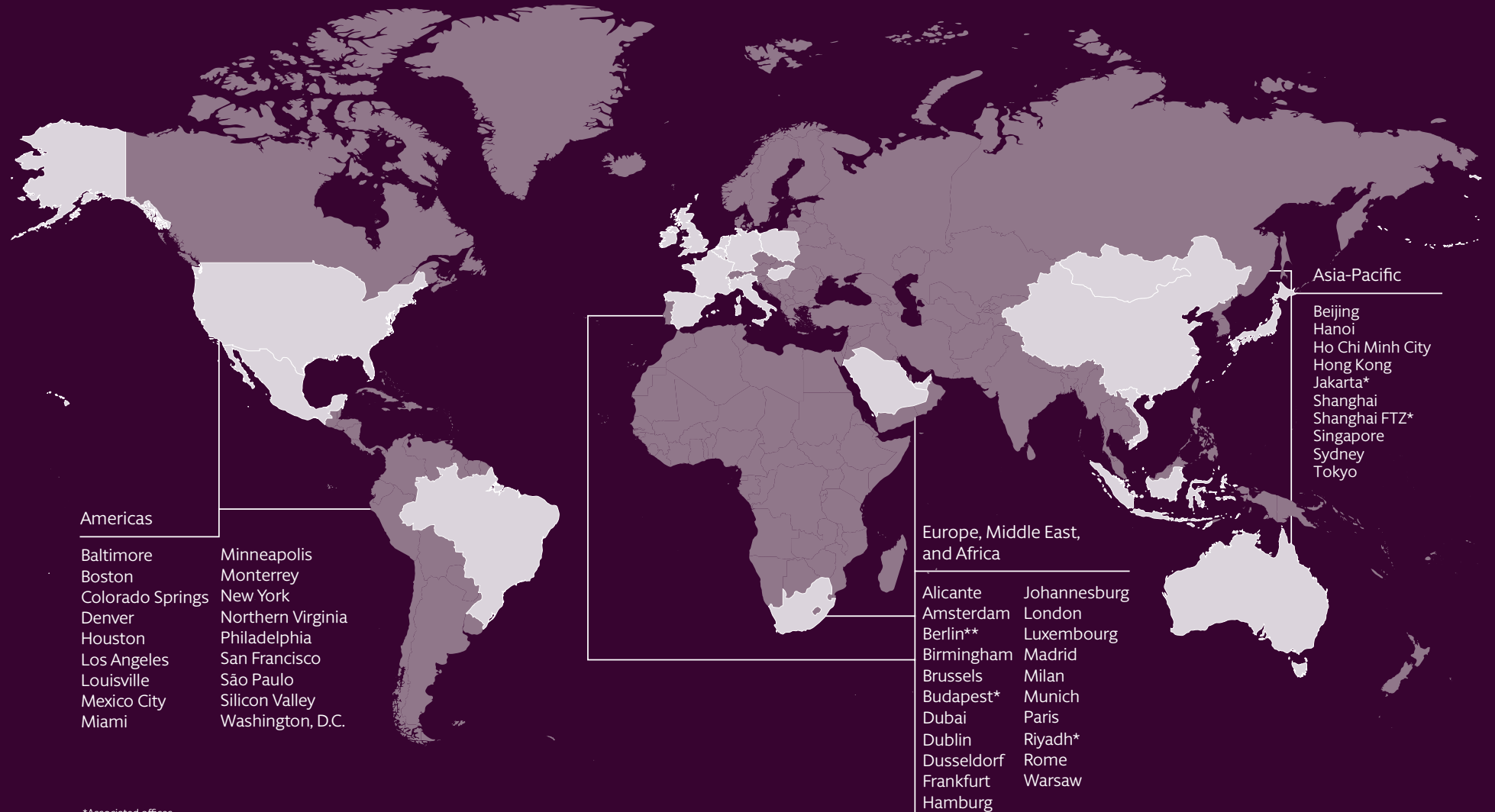
which commit us to develop and implement Science Based Targets to reduce our carbon emissions.

Responsible business

327,000+ Citizenship hours worldwide, including pro bono legal services

*goals only encompass the U.S. and UK owing to legal restrictions.

Our global presence



Americas

- Baltimore
- Boston
- Colorado Springs
- Denver
- Houston
- Los Angeles
- Louisville
- Mexico City
- Miami
- Minneapolis
- Monterrey
- New York
- Northern Virginia
- Philadelphia
- San Francisco
- São Paulo
- Silicon Valley
- Washington, D.C.

Europe, Middle East, and Africa

- Alicante
- Amsterdam
- Berlin**
- Birmingham
- Brussels
- Budapest*
- Dubai
- Dublin
- Dusseldorf
- Frankfurt
- Hamburg
- Johannesburg
- London
- Luxembourg
- Madrid
- Milan
- Munich
- Paris
- Riyadh*
- Rome
- Warsaw

Asia-Pacific

- Beijing
- Hanoi
- Ho Chi Minh City
- Hong Kong
- Jakarta*
- Shanghai
- Shanghai FTZ*
- Singapore
- Sydney
- Tokyo

*Associated offices
 **Legal Services Center

Who we are

Our values and culture

Our culture

Our Hogan Lovells way of working together - an environment that fosters success and brings out people's best by being:



Our firm-wide values

Our five values are a fundamental part of who we are: they reflect the principles by which we conduct ourselves, shaping what we do and how we do it. They are also real and reflect the ethos of our legacy firms.



Clients come first

Our aim is to satisfy our clients through a deep understanding of their needs, their businesses and their industries, and by providing excellent, responsive and innovative service.



One team worldwide

We act as an integrated team across our entire firm worldwide, working together in an atmosphere of mutual respect, collegiality and friendliness.



Commitment to our firm's success

We put intense effort into our work and actively look for ways to deliver the best results for our clients and so for our firm.



Excellence in all we do

We combine technical excellence in our work with a business-oriented approach, the highest level of integrity and a focus on solutions.



Good citizenship

We embrace our responsibility to give back to our communities through pro bono and community service work and we are committed to a diverse workforce that is inclusive and welcoming.

Alicante
Amsterdam
Baltimore
Beijing
Birmingham
Boston
Brussels
Budapest*
Colorado Springs
Denver
Dubai
Dublin
Dusseldorf
Frankfurt
Hamburg
Hanoi
Ho Chi Minh City
Hong Kong
Houston
Jakarta*
Johannesburg
London
Los Angeles
Louisville
Luxembourg
Madrid
Mexico City
Miami
Milan
Minneapolis
Monterrey
Munich
New York
Northern Virginia
Paris
Philadelphia
Riyadh*
Rome
San Francisco
São Paulo
Shanghai
Shanghai FTZ*
Silicon Valley
Singapore
Sydney
Tokyo
Warsaw
Washington, D.C.

*Our associated offices
Legal Services Center: Berlin

www.hoganlovells.com

"Hogan Lovells" or the "firm" is an international legal practice that includes Hogan Lovells International LLP, Hogan Lovells US LLP and their affiliated businesses.

The word "partner" is used to describe a partner or member of Hogan Lovells International LLP, Hogan Lovells US LLP or any of their affiliated entities or any employee or consultant with equivalent standing. Certain individuals, who are designated as partners, but who are not members of Hogan Lovells International LLP, do not hold qualifications equivalent to members.

For more information about Hogan Lovells, the partners and their qualifications, see www.hoganlovells.com.

Where case studies are included, results achieved do not guarantee similar outcomes for other clients. Attorney advertising. Images of people may feature current or former lawyers and employees at Hogan Lovells or models not connected with the firm.

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